

## Common Sense: The Power of Critical Thinking Over Intuitive Judgments

### Description

This article explores the concept of common sense, revealing it as a subjective and context-dependent notion rather than a universal truth. While common sense is often seen as practical judgment, it varies widely based on individual experiences, cultural backgrounds, and societal norms. Relying solely on common sense can lead to misunderstandings and poor decisions, especially in complex situations. The article encourages a shift toward critical thinking, continuous learning, and self-reflection to navigate life's challenges more effectively. By moving beyond the limitations of common sense, we can make more informed, inclusive, and thoughtful decisions.

# COMMON SENSE ≡ IS NOT SO ≡ COMMON

## Common Sense: A Misunderstood Concept

### Introduction

#### Definition and Misconception

**Common sense** is a term that most people are familiar with, often invoking the idea of simple, practical judgment that everyone should naturally possess. It is frequently cited in everyday conversations, suggesting a shared understanding of basic truths that do not require specialized knowledge to grasp. For example, knowing not to touch a hot stove or to look both ways before crossing the street are often labeled as acts of common sense. The notion is that these are things so obvious that any reasonable person would naturally

know them without needing to be told.

However, there is a significant paradox at the heart of this concept: if common sense is truly so "common," why do we see such widespread disagreement about what it entails? Why do situations arise where what seems like common sense to one person is seen as anything but by another? The truth is that common sense, despite its name, is far from universal. It is shaped by a multitude of factors, including cultural background, personal experiences, and societal norms, which can vary widely from one individual to another.

This leads to a common misconception: that everyone operates from the same set of basic principles or instincts. In reality, what one person considers common sense might be seen as unconventional or even nonsensical by someone else. This divergence can lead to misunderstandings, conflicts, and a tendency to judge others harshly when they don't align with our own perceptions of what is "obvious."

The belief that common sense is universally shared is not only misleading but can also be harmful. It overlooks the complexity of human thought and the diversity of experiences that shape our understanding of the world. Instead of recognizing these differences, we often fall into the trap of assuming that those who do not share our views lack common sense, leading to an oversimplified and judgmental view of others.

#### **Purpose of the Article**

The purpose of this article is twofold. First, it seeks to explore why common sense is often misunderstood, and why it is far less common than the term implies. By examining the roots of this concept and the reasons for its variability, the article aims to shed light on the factors that contribute to these differences in perception.

Second, and more importantly, the article encourages readers to move beyond a simplistic reliance on what is considered "common sense." In a world that is increasingly complex and interconnected, relying on basic instincts or preconceived notions can be limiting and even dangerous. Instead, the article advocates for a more nuanced approach to decision-making and judgment, one that incorporates critical thinking, self-awareness, and an appreciation for the diverse perspectives that others bring to the table.

By demystifying the concept of common sense and highlighting its subjective nature, this article seeks to empower readers to think more deeply and critically about their own

beliefs and assumptions. Rather than accepting things at face value, it encourages a mindset of curiosity, reflection, and open-mindedness, which is essential for navigating the complexities of modern life.

#### **Audience**

This article is intended for a broad audience, including the general public, educators, social workers, and anyone interested in self-development and understanding human behavior. For educators and social workers, the insights provided here can be particularly valuable in understanding the diverse backgrounds and experiences of the people they serve, allowing for more effective communication and support. For the general public, the article offers a thought-provoking exploration of a concept that is often taken for granted, encouraging readers to question their own assumptions and consider alternative viewpoints.

Ultimately, this article is for anyone who seeks to deepen their understanding of how people think and why they often see the world so differently. It is an invitation to move beyond the illusion of common sense and to embrace a more thoughtful and informed approach to living and interacting with others.



## 1. What is Common Sense? Origins and Evolution

The concept of **common sense** has a long and intricate history, deeply rooted in ancient philosophy. The term itself can be traced back to the Latin phrase "sensus communis," which was used by the Roman philosopher Cicero to describe a shared understanding or sense that people in a community hold in common. This idea was not about a specific set of knowledge or skills, but rather an innate ability to perceive and understand basic truths that are self-evident to any rational human being.

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In ancient Greece, the philosopher Aristotle expanded on this notion. He used the term *koinē aisthēsis* (common sense) to describe a faculty of the mind that integrates information from the five senses into a coherent whole. For Aristotle, common sense was the internal sense that allowed humans to make sense of the world around them, enabling them to perceive reality in a unified and holistic way. It was considered the foundation of practical wisdom (*phronesis*), guiding individuals in making sound judgments in everyday life.

During the Enlightenment, the concept of common sense took on new significance, particularly in the works of Scottish philosopher Thomas Reid. Reid argued against the skepticism of his contemporaries, such as David Hume, by asserting that common sense provided a solid foundation for human knowledge. He believed that certain truths were self-evident and universally accessible through common sense, serving as the bedrock for moral and practical reasoning.

However, as the concept evolved, so too did its interpretation. By the 18th and 19th centuries, common sense had become associated with the idea of practical wisdom and basic judgment that did not require specialized knowledge or formal education. It was seen as the wisdom of the ordinary person, a form of judgment that was accessible to all and rooted in everyday experiences.

#### Modern Interpretation

In today's context, common sense is generally understood as a form of **practical judgment** that arises from everyday experiences, perceptions, and a basic level of reasoning. It refers to the ability to make sound decisions in typical situations without the need for specialized knowledge or extensive deliberation. This type of judgment is often considered intuitive and self-evident, relying on what seems *obvious* to most people.

Common sense is often invoked in situations where the correct course of action appears straightforward and does not require deep analysis. For example, advising someone to dress warmly in cold weather or to avoid walking on thin ice are recommendations that are typically considered common sense. These judgments are based on simple, observable facts that are generally understood and accepted by most people.

However, in the modern world, the meaning of common sense has become more complex and, in some ways, problematic. While it is still seen as a form of basic, practical reasoning, it is also recognized that what constitutes common sense can vary greatly

depending on a person's background, culture, and experiences. What one person views as common sense might be completely foreign to another, leading to misunderstandings and conflicts.

Moreover, common sense is often romanticized as the wisdom of the "average" person, sometimes in contrast to expert knowledge or academic reasoning. This can lead to the dismissal of more complex or nuanced perspectives in favor of simpler, more immediate judgments. While common sense can be valuable in everyday situations, it is not always sufficient for addressing more complicated or unfamiliar challenges.

Common sense today is understood as a form of practical judgment based on experience and basic reasoning. It is valued for its simplicity and accessibility but is also recognized as being subjective and culturally contingent. As society becomes more complex and diverse, the limitations of common sense become more apparent, highlighting the need for a more critical and reflective approach to decision-making.

# Exercise Common Sense!

## 2. Why is it Called Common Sense?

### Etymology

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The term **common sense** has a fascinating etymology that reveals much about how it came to be associated with shared, basic understanding. The phrase is derived from the Latin *sensus communis*, where *sensus* means *sense* or *perception* and *communis* means *common* or *shared*. This concept was first articulated in ancient Rome, where it referred to a communal way of perceiving the world—a kind of collective wisdom that was thought to be inherent in all rational beings.

The idea of common sense was further developed by the Greek philosopher Aristotle, who introduced the term *koinē aisthēsis* (κοινή αἴσθησις) in his works. Aristotle used it to describe an internal faculty that integrates the sensory inputs from the five external senses into a unified perception. This faculty was thought to be universal among humans, enabling them to perceive the world in a coherent and consistent manner. For Aristotle, common sense was not just about basic perception but also about the ability to make sound judgments based on those perceptions.

The term evolved during the Middle Ages and the Renaissance, where it continued to be linked to the idea of a shared faculty of perception and judgment. By the time of the Enlightenment, philosophers like Thomas Reid and John Locke were using *common sense* to describe a set of self-evident truths or principles that did not require specialized knowledge to understand. This usage reinforced the idea that common sense was something universally accessible—a basic, shared understanding that everyone could draw upon in daily life.

In modern English, the phrase *common sense* has come to signify practical judgment that is obvious to any reasonable person. The word *common* emphasizes the idea that this sense or understanding is supposed to be shared by all members of a community or society, reflecting a collective agreement on basic truths or principles.

#### **Assumed Universality**

One of the most enduring aspects of common sense is the assumption of its **universality**—the belief that it represents a set of basic, self-evident truths that are naturally understood by everyone. This assumption is rooted in the etymology of the term and the philosophical traditions that shaped its meaning. Because common sense is thought to derive from a shared human capacity to perceive and judge, it is often assumed that everyone has the same baseline understanding of what is *obvious* or *sensible*.

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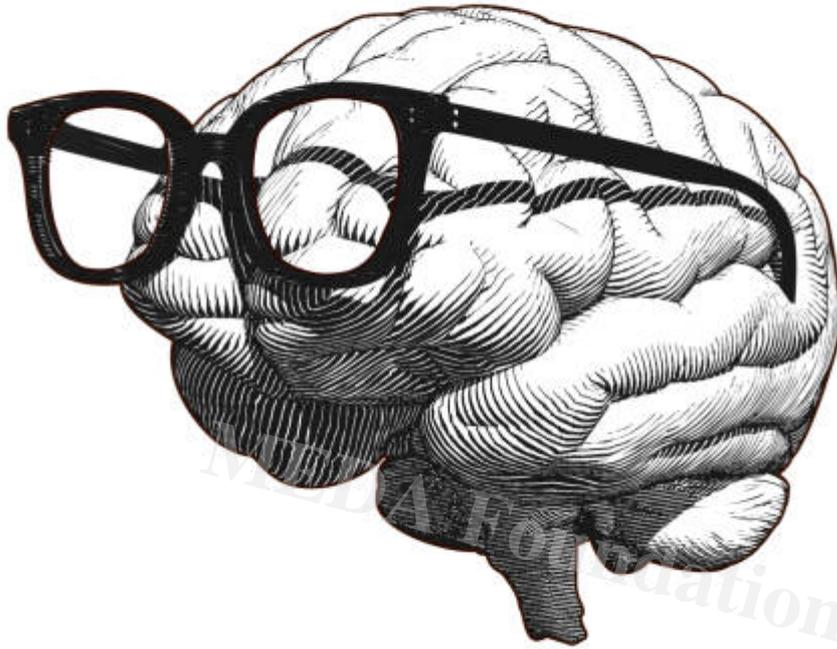
This assumed universality is appealing because it suggests a kind of natural wisdom that is accessible to all, regardless of education or background. It implies that, despite our differences, there are certain things we all “just know” and can agree on. For example, common sense dictates that fire is dangerous and should be handled with care, or that one should not walk into traffic. These types of judgments seem so basic and obvious that it is hard to imagine anyone disagreeing with them.

However, the assumption of universality can also lead to significant misunderstandings and conflicts. In reality, what is considered common sense can vary widely depending on cultural, social, and personal factors. What seems obvious to one person might be completely foreign to another, especially if they come from different backgrounds or have had different life experiences.

For example, in some cultures, it is considered common sense to remove one’s shoes before entering a home as a sign of respect and cleanliness. In others, this practice might seem unnecessary or even strange. Similarly, the “common sense” approach to parenting, work ethics, or social interactions can differ drastically across societies. These differences highlight the subjective nature of common sense and challenge the idea that it is truly universal.

When people assume that their own version of common sense is shared by everyone, they may inadvertently dismiss or misunderstand others’ perspectives. This can lead to judgments that are overly simplistic or unfair, as well as to conflicts that arise from different interpretations of what is “obvious” or “sensible.” In such cases, the assumption of universality becomes a barrier to effective communication and understanding.

While the term “common sense” carries with it the implication of shared, basic understanding, this assumption is often misleading. Common sense is not as universal as it might seem; it is shaped by a variety of factors that can lead to significant differences in how people perceive and judge the world. Recognizing the subjective nature of common sense is crucial for fostering better communication and reducing conflicts that arise from differing viewpoints.



### 3. The Paradox: When Common Sense is Not Common

#### Subjectivity of Common Sense

Common sense is often thought of as a universal faculty—a set of basic, self-evident truths that everyone understands. However, this assumption overlooks a crucial aspect of human cognition: **subjectivity**. In reality, what is considered common sense varies greatly between individuals, largely influenced by their upbringing, culture, personal experiences, and education. These factors shape how people perceive the world and make judgments, leading to significant differences in what each person considers to be common sense.

For example, someone raised in a rural environment might develop a strong sense of common sense around practical, hands-on tasks such as farming, hunting, or navigating natural landscapes. Their judgment in these areas would be intuitive and based on lived experience. On the other hand, someone raised in an urban setting might have a different set of common-sense judgments, such as how to navigate public transportation, interact

with diverse social groups, or deal with the fast-paced demands of city life.

This subjectivity means that what seems like common sense to one person may not be obvious—or even make sense—to someone else. When people with different backgrounds interact, they may find that their “common sense” leads them to different conclusions or approaches to the same situation. This divergence can result in misunderstandings, frustration, and even conflict, as each person may assume that their perspective is the “right” one simply because it feels self-evident to them.

Moreover, personal experiences play a crucial role in shaping common sense. For instance, someone who has faced financial hardship might develop common-sense judgments about budgeting, frugality, and risk management that differ significantly from those of someone who has always enjoyed financial security. These differences highlight the deeply personal nature of common sense, making it clear that it is not a one-size-fits-all concept.

#### **Cultural and Societal Norms**

Cultural and societal norms are powerful forces that shape what is considered common sense within a given community or society. These norms are the unwritten rules that govern behavior, social interactions, and decision-making, and they vary widely from one culture to another. As a result, what is deemed common sense in one culture might be viewed as unusual, inappropriate, or even nonsensical in another.

For example, in many Western cultures, individualism is highly valued, and common sense might dictate that people should be self-reliant, pursue their own goals, and prioritize personal freedom. In contrast, in many Eastern cultures, where collectivism is more prevalent, common sense might emphasize the importance of community, family, and social harmony. These differing cultural values shape how people make decisions, interact with others, and understand their place in the world.

Social etiquette is another area where cultural differences in common sense are particularly pronounced. In some cultures, it is common sense to make direct eye contact during conversation as a sign of confidence and honesty. In other cultures, however, direct eye contact might be considered rude or confrontational, and common sense would dictate that one should avoid it out of respect.

Even within a single country, societal norms can differ based on factors such as region, socioeconomic status, and community values. For instance, in some parts of the United

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States, common sense might suggest that a handshake is the appropriate way to greet someone. In other regions or social groups, a hug, a nod, or even no physical contact at all might be considered the norm. These variations in social norms highlight the complexity of common sense and its dependence on the cultural and societal context in which it is embedded.

#### Examples of Divergence

To illustrate the divergence of common sense across different groups, consider the following examples:

- 1. Social Etiquette:** In Japan, common sense dictates that one should remove their shoes before entering a home or certain public places, such as traditional inns or some restaurants. This practice is rooted in cultural norms of cleanliness and respect. However, in many Western countries, it might be seen as perfectly acceptable to wear shoes indoors, and the idea of removing them might not be considered common sense at all.
- 2. Moral Judgments:** In some cultures, arranged marriages are considered common sense and are seen as a practical way to ensure compatibility, family harmony, and social stability. In contrast, in cultures where individual choice in marriage is highly valued, the idea of an arranged marriage might seem contrary to common sense, which would emphasize personal freedom and romantic love.
- 3. Problem-Solving Approaches:** In a collectivist society, common sense might dictate that decisions should be made through consensus, with input from all relevant parties. This approach prioritizes group harmony and collective well-being. However, in an individualist society, common sense might suggest that the most effective way to solve a problem is for a single leader or expert to make a decisive, independent decision, valuing efficiency and clarity over group input.
- 4. Perception of Time:** In some cultures, time is viewed as a flexible concept, and common sense might suggest that it's acceptable to arrive late to social gatherings or even business meetings. Punctuality is less emphasized, and the focus is more on relationships and the quality of interactions. In contrast, in cultures where time is seen as a finite resource, common sense dictates that punctuality is crucial, and being late is often viewed as disrespectful or unprofessional.

These examples demonstrate that common sense is not a universal concept but rather one that is deeply influenced by a range of factors. The idea that something is just common sense often reflects the assumptions, values, and experiences of a particular

group, rather than an objective truth that applies to everyone. Understanding this divergence is key to navigating interactions with people from different backgrounds and fostering more inclusive and empathetic relationships.

While common sense is often presented as a universal faculty, it is, in reality, highly subjective and context-dependent. The divergence of common sense across different cultures, societies, and individuals highlights the need for a more critical and open-minded approach to understanding and interacting with others. By recognizing the variability of common sense, we can better appreciate the diversity of human thought and experience, and move beyond simplistic assumptions in our judgments and decision-making.



#### 4. How to Develop Common Sense?

##### Experience and Learning

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Common sense is not an innate trait but rather a skill that is honed over time through **life experiences and learning**. Our sense of what is "common" often emerges from the repeated patterns and lessons we encounter in our daily lives. Every experience, whether it's navigating social situations, solving practical problems, or simply observing the world around us, contributes to the development of our common sense.

For example, someone who has grown up in a rural environment might naturally develop a keen understanding of nature, animals, and the changing seasons. This person's common sense would likely include practical knowledge about farming, weather patterns, and outdoor survival. On the other hand, someone raised in an urban setting might have common sense related to public transportation, navigating crowds, or understanding the nuances of city life.

The key here is that common sense is context-dependent, built on the specific experiences and environments that shape an individual's worldview. It's also cumulative, meaning that the more diverse and varied your experiences, the richer and more adaptable your common sense becomes. Engaging with different cultures, learning new skills, and exposing oneself to new situations are all ways to broaden your perspective and enhance your common sense.

However, relying solely on experience can sometimes reinforce biases or lead to overly simplistic judgments. This is where the next component, **critical thinking**, becomes essential.

### Critical Thinking

**Critical thinking** is the process of analyzing and evaluating information or situations in a disciplined, systematic way. It goes beyond simply relying on gut feelings or what seems "obvious." By developing critical thinking skills, individuals can enhance their judgment and make more informed decisions, moving beyond the limitations of common sense.

Critical thinking involves questioning assumptions, considering alternative viewpoints, and weighing evidence before arriving at a conclusion. For instance, instead of accepting a common belief at face value, a critical thinker might ask, "Why do we believe this? Is there evidence to support it? Could there be another way to look at this situation?" This approach helps to mitigate the influence of biases and allows for a more nuanced understanding of complex issues.

For example, if someone believes it is common sense to always avoid conflict, critical thinking might lead them to question this belief. While avoiding conflict might seem like the easiest path in the short term, a critical thinker might recognize that some conflicts are necessary for growth, understanding, and long-term resolution. In this way, critical thinking enhances common sense by adding depth and rigor to the decision-making process.

To develop critical thinking skills, it is helpful to engage with a wide range of perspectives, read critically, practice reflective questioning, and participate in discussions or debates that challenge your viewpoints. Over time, this practice helps individuals to make decisions that are not just based on instinct or habit but are well-considered and evidence-based.

#### Continuous Reflection

Developing common sense is not a one-time event but a **continuous process** of reflection and learning. To refine one's sense of common sense, it is important to regularly engage in self-reflection, examining how past experiences, decisions, and cultural influences have shaped your thinking. This practice helps to identify areas where your common sense might be limited or outdated and provides opportunities for growth.

One effective method for self-reflection is **journaling**. By writing down your thoughts, decisions, and the reasoning behind them, you create a record that you can revisit and analyze. Over time, this helps you to identify patterns in your thinking, recognize biases, and see where your judgment has been sound or where it could be improved. Reflecting on these entries allows you to learn from past experiences and refine your approach to new situations.

Another method is **seeking feedback** from others. Engaging with friends, family, colleagues, or mentors and asking for their perspectives on your decisions and reasoning can provide valuable insights. Often, others can see blind spots that you might miss, offering a different angle that can enhance your understanding of a situation.

Finally, **continuous learning** is crucial for developing and maintaining common sense. This involves staying curious, seeking out new knowledge, and being open to new experiences. Whether through formal education, reading widely, or simply being open to learning from everyday interactions, continuous learning keeps your common sense sharp and adaptable.

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In conclusion, developing common sense is an ongoing journey that involves learning from experience, cultivating critical thinking skills, and engaging in regular reflection. By combining these elements, individuals can enhance their judgment, make better decisions, and navigate the complexities of life with greater wisdom and insight. Common sense, when refined through continuous learning and reflection, becomes a powerful tool for understanding the world and making sound, practical decisions.

What is common sense? - The Hindu

## 5. Common Sense: Universal or Contextual?

### Subjective Nature

Common sense is often assumed to be a universal guide to making sound judgments and decisions. However, a closer examination reveals that it is far from a one-size-fits-all concept. **Common sense is deeply subjective** and varies significantly depending on the context in which it is applied. This subjectivity is influenced by factors such as cultural background, personal experiences, social norms, and the specific environment in which an individual finds themselves.

For example, what is considered common sense in one culture might be viewed as irrational or even incomprehensible in another. In some societies, it is common sense to prioritize community welfare over individual desires, while in others, individual rights and personal autonomy are paramount. These differences highlight how common sense is shaped by the values, beliefs, and experiences that are prevalent in a particular context.

Moreover, within a single culture, common sense can vary from one person to another based on their unique life experiences. A seasoned professional in a particular field might consider certain procedures or practices to be common sense, while a newcomer might find them counterintuitive. Similarly, what seems like common sense to someone raised in a rural area might differ from the common sense of someone raised in an urban environment.

This contextual variability underscores the importance of recognizing that common sense is not a universal truth. Instead, it is a flexible and adaptable framework that must be understood within the specific context in which it is applied. Failing to acknowledge this can lead to misunderstandings, conflicts, and poor decision-making.

### Influence of Biases

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Another significant factor that complicates the notion of common sense is the **influence of personal biases**. Biases are the unconscious beliefs, preferences, and inclinations that shape our perceptions and judgments. Because common sense is often based on instinct and intuition, it is particularly susceptible to the distorting effects of these biases.

For instance, confirmation bias—the tendency to seek out information that confirms one's existing beliefs—can lead individuals to consider only those facts or perspectives that align with their preconceptions, dismissing anything that challenges their worldview. In this way, what one person considers to be common sense might be heavily skewed by their biases, leading to a narrow or distorted understanding of a situation.

Emotions also play a critical role in shaping what we perceive as common sense. When emotions run high, such as during times of stress, anger, or fear, they can cloud judgment and lead to decisions that might not align with rational thinking. For example, someone might make an impulsive decision in a moment of panic that they later realize was not based on sound reasoning, but rather on an emotional response that they mistakenly considered to be common sense at the time.

The influence of biases and emotions highlights the need to critically examine our judgments and the assumptions underlying them. By recognizing the potential for these factors to distort our sense of common sense, we can take steps to mitigate their impact and make more balanced, well-considered decisions.

#### Critical vs. Common Sense

While common sense provides a useful framework for navigating everyday situations, it is not always the most reliable guide—especially in complex or unfamiliar scenarios. This is where **critical thinking** becomes essential. Critical thinking is the process of systematically analyzing and evaluating information to make reasoned judgments. Unlike common sense, which often relies on intuition and past experiences, critical thinking involves a deliberate and reflective approach to decision-making.

One of the key differences between critical thinking and common sense is the way they handle complexity and ambiguity. Common sense tends to simplify situations, relying on general rules of thumb or gut feelings. While this can be effective in familiar or straightforward situations, it can lead to errors in more complex or novel contexts. For example, common sense might suggest that increasing punishment will deter crime, but critical thinking would prompt an examination of the evidence, which might reveal that other factors, such as rehabilitation and social support, are more effective in reducing

crime rates.

Critical thinking also involves questioning assumptions, considering multiple perspectives, and being open to changing one's mind in light of new evidence. This contrasts with the sometimes rigid and unexamined nature of common sense, which can be influenced by deeply ingrained biases and cultural norms. For example, a critical thinker might challenge the common-sense notion that success is solely the result of hard work, recognizing that factors such as privilege, opportunity, and systemic barriers also play a significant role.

In practice, critical thinking and common sense are not mutually exclusive. Ideally, they should complement each other. Common sense can provide a quick, practical guide in familiar situations, while critical thinking can be employed to navigate more complex or unfamiliar challenges. By combining the two, individuals can make more informed, balanced decisions that are less likely to be swayed by biases or oversimplified judgments.

In conclusion, common sense is a valuable tool, but it is inherently subjective and context-dependent. It is shaped by personal experiences, cultural norms, and biases, all of which can influence its reliability. To navigate the complexities of life effectively, it is essential to balance common sense with critical thinking. By doing so, we can better understand the limitations of our intuitive judgments and make more thoughtful, informed decisions in both everyday and complex situations.



## 6. The Myth of Universality

### Challenges to Universality

The notion that common sense is universal—that everyone shares a basic understanding of how things work and how decisions should be made—is a persistent myth. In reality, **common sense cannot be universally applied** because it is shaped by a multitude of factors, including cultural background, personal experiences, education, and social

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environment. These factors vary widely among individuals and groups, leading to different interpretations of what is "common sense."

One of the key challenges to the universality of common sense is the **diversity of human experiences**. What seems self-evident to one person might be completely foreign to another, simply because their life experiences have been different. For example, someone who grew up in a close-knit community might consider it common sense to rely on family and neighbors for support, while someone from a more individualistic background might view self-reliance as the most sensible approach.

Cultural differences further complicate the idea of universal common sense. Social norms, values, and practices vary greatly across cultures, influencing what is considered reasonable or "common." For instance, in some cultures, it is common sense to show deference to elders and authority figures, while in others, questioning authority and advocating for equality might be seen as more sensible. These cultural differences mean that what is regarded as common sense in one context might be misunderstood or even rejected in another.

Moreover, the **evolution of knowledge and societal norms** challenges the idea of a universal common sense. As societies progress and new information becomes available, what was once considered common sense can become outdated. For example, in the past, it was common sense to believe that the Earth was the center of the universe. This belief was widely accepted because it aligned with the prevailing knowledge and worldview of the time. However, as scientific understanding advanced, this "common sense" notion was replaced with a more accurate understanding of the cosmos.

The myth of universality also ignores the role of **cognitive biases** in shaping common sense. These biases—such as confirmation bias, availability bias, and anchoring bias—can lead individuals to make judgments based on incomplete or skewed information, further diverging from any notion of a shared common sense. As a result, what one person considers to be common sense might be heavily influenced by their personal biases, making it less applicable to others who do not share the same biases.

The challenges to the universality of common sense are rooted in the diversity of human experiences, cultural differences, the evolution of knowledge, and the influence of cognitive biases. These factors make it clear that common sense is not a universal truth but rather a context-dependent and subjective understanding that varies from person to person and culture to culture.

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## Case Studies

To illustrate the limitations of relying solely on common sense, consider the following case studies where common sense led to misunderstandings or poor decisions:

### 1. Healthcare Decisions:

- **Scenario:** In a community where traditional medicine is valued, it might be considered common sense to treat illnesses with herbal remedies rather than seeking conventional medical care. A family decides to treat their child's fever with home remedies, believing it to be the most sensible approach based on their cultural background and experiences.
- **Outcome:** Unfortunately, the child's condition worsens because the underlying illness required medical intervention that the home remedies could not provide. The reliance on common sense, shaped by cultural beliefs, led to a delay in seeking appropriate treatment, resulting in a serious health complication.
- **Analysis:** This case highlights how common sense, when based on culturally specific practices, might not always align with the best course of action, especially in situations requiring specialized knowledge.

### 2. Workplace Communication:

- **Scenario:** In a global company, an American manager considers it common sense to encourage open and direct communication among team members, believing it fosters efficiency and transparency. However, when interacting with colleagues from a culture that values indirect communication and avoiding confrontation, this approach leads to discomfort and misunderstandings.
- **Outcome:** The manager's attempt to foster open communication backfires, creating tension within the team. Some team members feel disrespected or misunderstood, while others become less engaged, fearing they might offend their colleagues by speaking too openly.
- **Analysis:** This case demonstrates how common sense practices in one cultural context can be ineffective or even harmful in another, underscoring the importance of cultural sensitivity and adaptability in diverse environments.

### 3. Environmental Policy:

- **Scenario:** A local government considers it common sense to prioritize economic growth over environmental protection, believing that a strong economy will benefit everyone in the long run. They decide to approve a large-scale industrial project that promises to create jobs and boost the local economy.
- **Outcome:** While the project initially brings economic benefits, it also leads to significant environmental degradation, including pollution of local water sources and destruction of natural habitats. Over time, the environmental damage negatively impacts public health and the quality of life in the area, leading to protests and demands for policy changes.
- **Analysis:** This case shows how common sense, when narrowly focused on short-term economic gains, can overlook the broader and long-term consequences, resulting in decisions that ultimately harm the community.

#### 4. International Relations:

- **Scenario:** A country's leadership believes it is common sense to assert military power in response to perceived threats from neighboring nations. They decide to take a hardline stance, increasing military presence along borders and issuing strong public statements.
- **Outcome:** This approach escalates tensions, leading to a standoff that could have been avoided with diplomatic negotiations. The assumption that military strength is the most effective way to ensure security overlooks the potential for peaceful conflict resolution, resulting in heightened regional instability.
- **Analysis:** This case highlights how common sense based on assumptions of power and security can lead to escalated conflicts rather than resolving them, demonstrating the need for a more nuanced approach to international relations.

These case studies illustrate that relying solely on common sense can lead to significant misunderstandings and poor decisions, particularly in complex or cross-cultural situations. They underscore the importance of critical thinking, cultural awareness, and a willingness to question and adapt one's assumptions to better navigate the challenges of a diverse and interconnected world.

The myth of universality in common sense is debunked by the diverse and context-dependent nature of human experiences. Common sense is not a universal guide to decision-making; rather, it is a subjective and flexible tool that must be used in conjunction with critical thinking, cultural sensitivity, and continuous learning to be truly effective.

I am a person who wants  
to do a lot of things  
trapped in a body  
that doesn't.



## 7. Moving Beyond Common Sense

### Encouraging Deeper Thought

While common sense can be a helpful guide in many situations, it is essential to cultivate a habit of **deeper thought and critical analysis** rather than simply defaulting to what appears to be common sense. This deeper level of thinking allows individuals to navigate complex situations, challenge assumptions, and avoid the pitfalls of oversimplification.

Encouraging deeper thought begins with recognizing the limitations of common sense. It is important to acknowledge that what seems obvious or intuitive may not always be the best or most accurate approach. By questioning the validity of our initial reactions and judgments, we can open ourselves up to alternative perspectives and more informed decision-making.

For example, rather than accepting a commonly held belief at face value, consider asking probing questions: Why do I believe this? What evidence supports this belief? Could there be another way of understanding the situation? This process of self-examination helps to uncover biases, identify gaps in knowledge, and ultimately leads to more thoughtful and effective decisions.

Another key aspect of encouraging deeper thought is fostering curiosity. Curiosity drives the desire to learn more, explore different viewpoints, and engage with new information. By staying curious and open-minded, individuals are more likely to challenge their own assumptions and move beyond the limitations of common sense.

### Role of Education and Awareness

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**Education and awareness** play a crucial role in helping people develop a more nuanced understanding of the world around them. Formal education provides the foundation for critical thinking by teaching students how to analyze information, evaluate arguments, and consider multiple perspectives. However, education extends beyond the classroom and continues throughout life.

Increasing awareness involves staying informed about current events, cultural differences, and the latest developments in various fields. It also means being aware of one's own biases and the ways in which they can influence judgment. For example, being aware of confirmation bias can help individuals recognize when they are selectively accepting information that supports their existing beliefs while dismissing contradictory evidence.

Educational institutions, media, and community organizations can all contribute to raising awareness by promoting critical thinking skills and encouraging individuals to question the status quo. Workshops, discussions, and educational programs that focus on critical thinking, problem-solving, and cultural competence can equip individuals with the tools they need to make more informed and balanced decisions.

Moreover, education can empower individuals to recognize the limitations of common sense and the value of deeper analysis. By understanding the complexity of issues such as social justice, environmental sustainability, or global health, individuals can move beyond simplistic solutions and contribute to more effective and equitable outcomes.

### Practical Steps

To move beyond common sense and apply critical thinking in everyday situations, individuals can take several **practical steps**:

#### 1. Question Assumptions:

- Start by challenging your own assumptions. When faced with a decision or problem, ask yourself why you believe what you believe. Are your assumptions based on facts, or are they influenced by biases, emotions, or cultural norms? By questioning your assumptions, you can uncover potential flaws in your reasoning and approach the situation with a more open and critical mindset.

#### 2. Seek Diverse Perspectives:

- Engage with people who have different backgrounds, experiences, and viewpoints. This can help you see issues from multiple angles and broaden your

understanding. For example, if you're making a decision that affects others, consider seeking input from those who might be impacted differently by the outcome. This practice can prevent you from relying solely on your own common sense and instead encourage a more inclusive and well-rounded approach.

### 3. Evaluate Evidence:

- Make it a habit to seek out and evaluate evidence before making a decision. Rather than relying on intuition or hearsay, look for credible sources of information that can support or challenge your beliefs. This might involve reading research studies, consulting experts, or reviewing data. By basing your decisions on evidence rather than assumptions, you increase the likelihood of arriving at sound conclusions.

### 4. Practice Reflective Thinking:

- After making a decision or taking action, take the time to reflect on the process. Consider what went well and what could have been done differently. Reflective thinking helps you learn from your experiences and refine your approach over time. For example, if you find that a decision based on common sense led to an unexpected outcome, reflecting on the situation can help you understand why and how to improve in the future.

### 5. Stay Open to Change:

- Be willing to adapt your thinking as new information becomes available. The world is constantly evolving, and what may have been common sense yesterday might not hold true today. Staying open to change and being willing to revise your beliefs in light of new evidence or perspectives is a key aspect of critical thinking. This adaptability ensures that your decisions remain relevant and effective in a changing world.

### 6. Engage in Continuous Learning:

- Commit to lifelong learning by regularly exposing yourself to new ideas, disciplines, and experiences. This can include reading widely, attending workshops, or engaging in discussions that challenge your current understanding. Continuous learning helps you build a more comprehensive and adaptable sense of judgment that goes beyond the limitations of common sense.

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## 7. Cultivate Empathy:

- Empathy is the ability to understand and share the feelings of others. By putting yourself in someone else's shoes, you can gain a deeper understanding of their perspective and avoid making decisions that are solely based on your own experiences or common sense. Empathy encourages a more compassionate and informed approach to decision-making.

Moving beyond common sense requires a deliberate effort to think critically, stay informed, and challenge one's own assumptions. By embracing education, awareness, and practical steps for critical thinking, individuals can develop a more nuanced understanding of the world and make better, more informed decisions. This approach not only enhances personal judgment but also contributes to more thoughtful, inclusive, and effective outcomes in both personal and professional contexts.

Optimization: Science or just common sense?

### Conclusion

#### Summary

In this exploration of common sense, we've uncovered that what is often perceived as "common" is, in fact, deeply subjective and context-dependent. Common sense is not a universal truth but rather a reflection of individual experiences, cultural backgrounds, and societal norms. While it can be useful in certain situations, relying solely on common sense can lead to misunderstandings, poor decisions, and missed opportunities for growth and learning. Instead, cultivating critical thinking, staying informed, and continuously challenging our assumptions allows us to navigate the complexities of life with greater insight and wisdom.

#### Call to Action

As you reflect on your own beliefs about common sense, consider how you might apply a more critical, thoughtful approach in your daily life. Challenge the assumptions you hold, seek out diverse perspectives, and commit to continuous learning. By moving beyond the limitations of common sense, you can make more informed decisions, contribute to positive change in your community, and foster deeper understanding and empathy in your interactions with others.

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The journey toward a more thoughtful, inclusive, and self-sufficient society is one that we must embark on together. The **MEDA Foundation** is dedicated to enhancing understanding, empathy, and self-sufficiency among diverse communities. We invite you to engage with our initiatives, which are designed to empower individuals, promote critical thinking, and support those in need. Your participation and donations can make a significant impact, helping us create a more just and compassionate world. Together, we can move beyond common sense and embrace a future built on understanding, empathy, and action.

#### Book Reading References

1. **Thinking, Fast and Slow** by Daniel Kahneman:

- A seminal work that explores the dual systems of thinking—fast, intuitive thinking and slow, deliberate thinking. This book provides valuable insights into how our minds work and how we can improve our decision-making by understanding these processes.

2. **The Righteous Mind: Why Good People Are Divided by Politics and Religion** by Jonathan Haidt:

- Haidt's exploration of moral psychology sheds light on why people with different backgrounds and beliefs often have divergent views of what is common sense. This book is particularly useful for understanding the role of culture and morality in shaping our judgments.

3. **Blink: The Power of Thinking Without Thinking** by Malcolm Gladwell:

- This book examines the power of snap judgments and the role of intuition in decision-making. While it highlights the strengths of instinctive thinking, it also cautions against the potential pitfalls, making it a balanced exploration of the limits of common sense.

4. **Nudge: Improving Decisions About Health, Wealth, and Happiness** by Richard H. Thaler and Cass R. Sunstein:

- This book offers insights into how small changes in the way choices are presented can influence our decisions. It's a great resource for understanding how common sense can be shaped and sometimes manipulated, and how to make better choices in daily life.

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## 5. **Critical Thinking: A Beginner's Guide to Critical Thinking, Better Decision Making, and Problem Solving** by Jennifer Wilson:

- o A practical guide that provides tools and techniques for developing critical thinking skills. This book is ideal for anyone looking to enhance their ability to analyze information, solve problems, and make more informed decisions.

### CATEGORY

1. Ancient Wisdom
2. Common Sense
3. Tacit Knowledge

### POST TAG

1. #Biases
2. #CognitiveBias
3. #CommonSense
4. #Complexity
5. #ContinuousLearning
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